

Market Summary Comparison 2011 vs 2010

Source: 2011/2010 MLS Sold Data

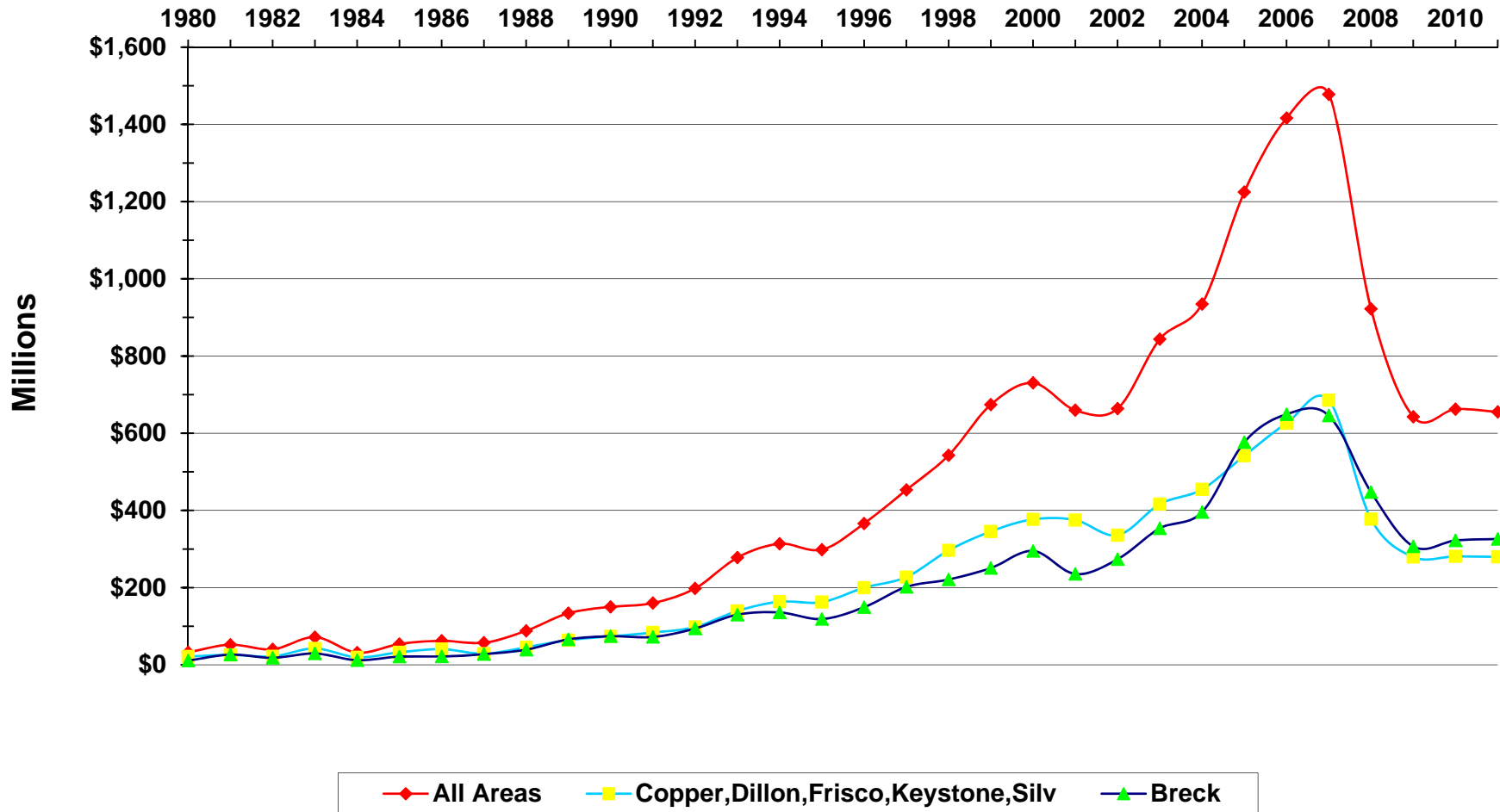
2011 vs 2010 Percent of Market (Sales Volume)		
Market Area	'10	'11
All Areas	100%	100%
Summit County	91%	92%
Breckenridge	49%	50%
Dillon, Silverthorne, Summit Cove, Wildernest	21%	21%
Frisco, Copper Mtn	12%	13%
Keystone	10%	9%
Park County	6%	6%

2011 vs 2010 Percent Difference			
Market Area	Sides Sold	Sold Volume	Average Price
All Areas	8.7%	(1.0%)	(8.9%)
Summit County	9.5%	.4%	(8.3%)
Breckenridge	18.6%	1.2%	(14.7%)
Dillon, Silverthorne Summit Cove, Wildernest	6.2%	(2.7%)	(8.4%)
Frisco, Copper Mtn	10%	8.4%	(1.4%)
Keystone	(11.5%)	(6.9%)	5.1%
Park County	10.3%	(9.4%)	(17.8%)

	Sides Sold*	Volume Sold*	Average Price
2010 MLS Totals	1488	\$662,161,725	\$445,001
2011 MLS Totals	1617	\$655,252,370	\$405,227
*Sides/Volume Sold are Listing side only			

Sales Volume Comparison

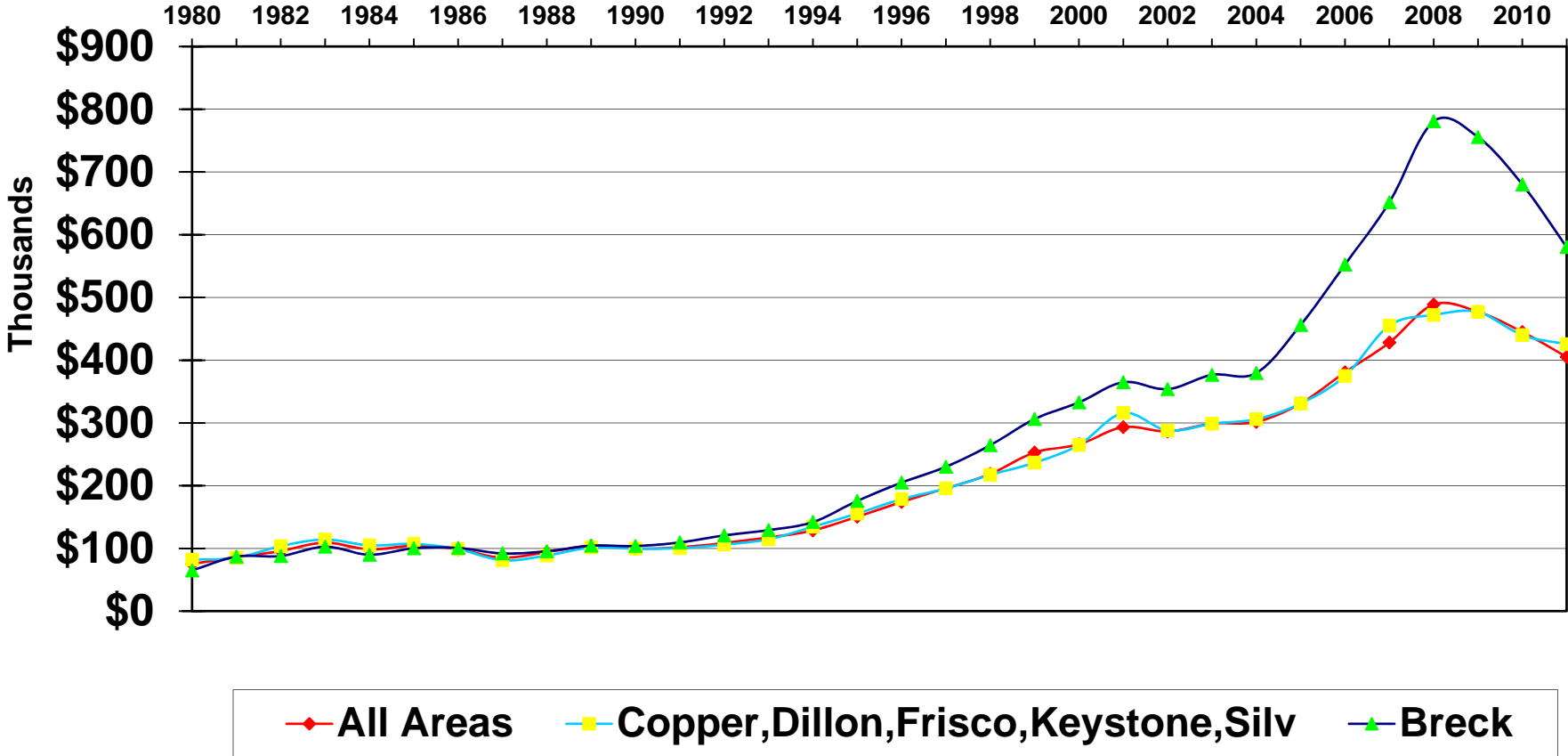
Summit Association Sales



2011 Statistics

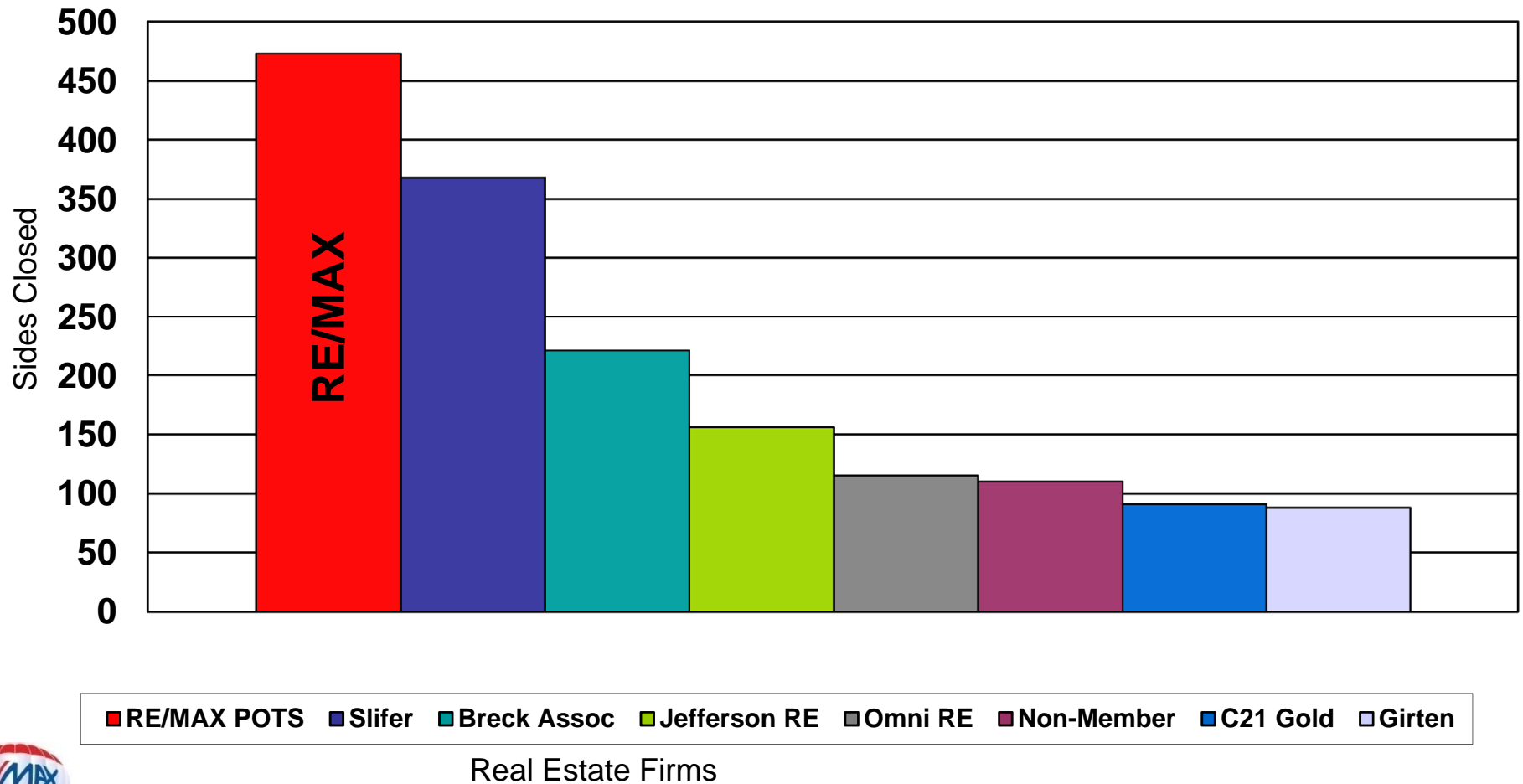
Source: SAR Sold Data (List Volume)

Average Price Per Sale Summit Association Sales



2011 Market Penetration

Summit Association Sales: All Areas (Sides Closed)



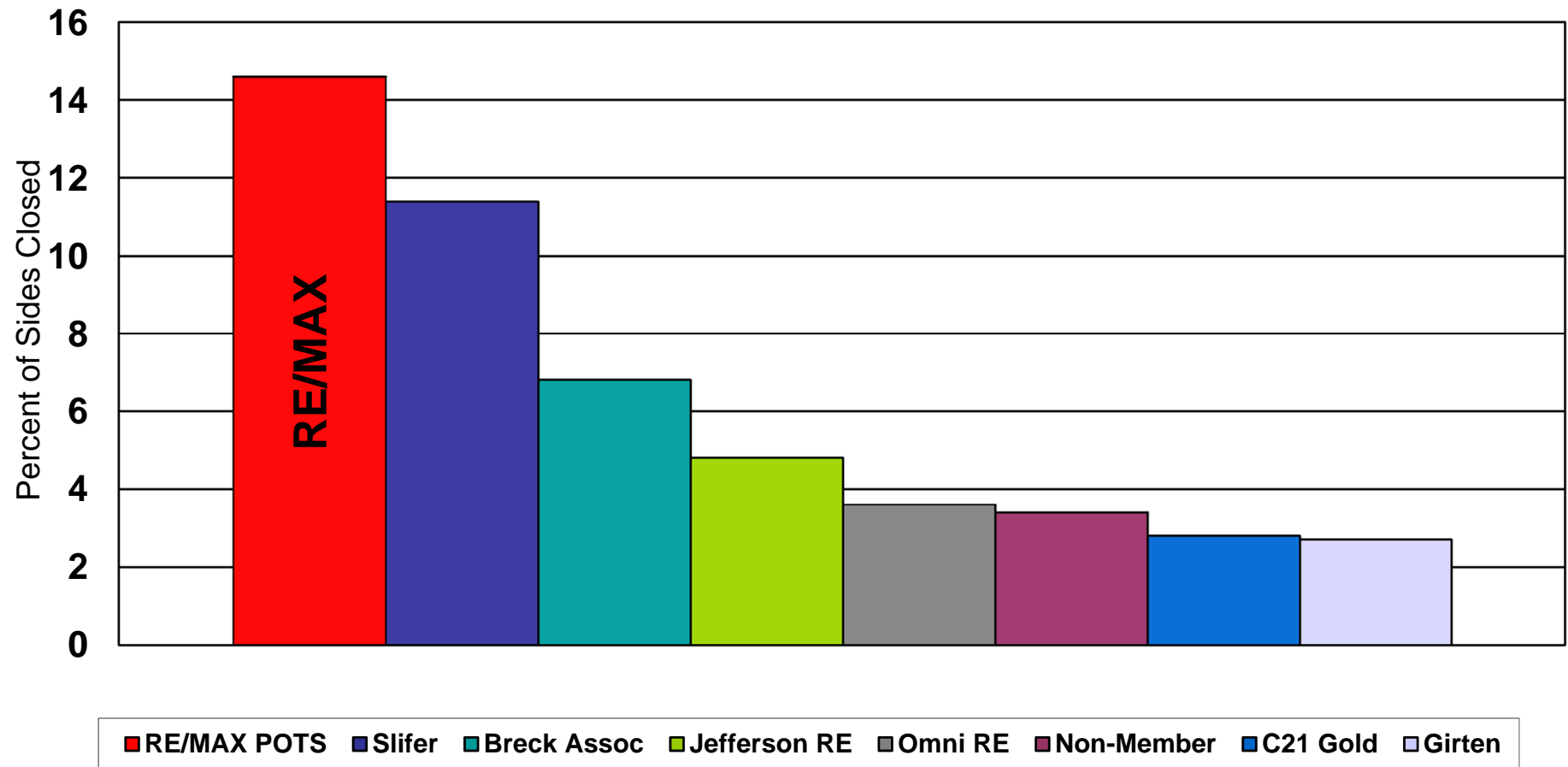
2011 Statistics

Source: SAR Sold Data

2011 Market Penetration

Summit Association Sales: All Areas

(Percent of Total Sides Closed)



Real Estate Firms



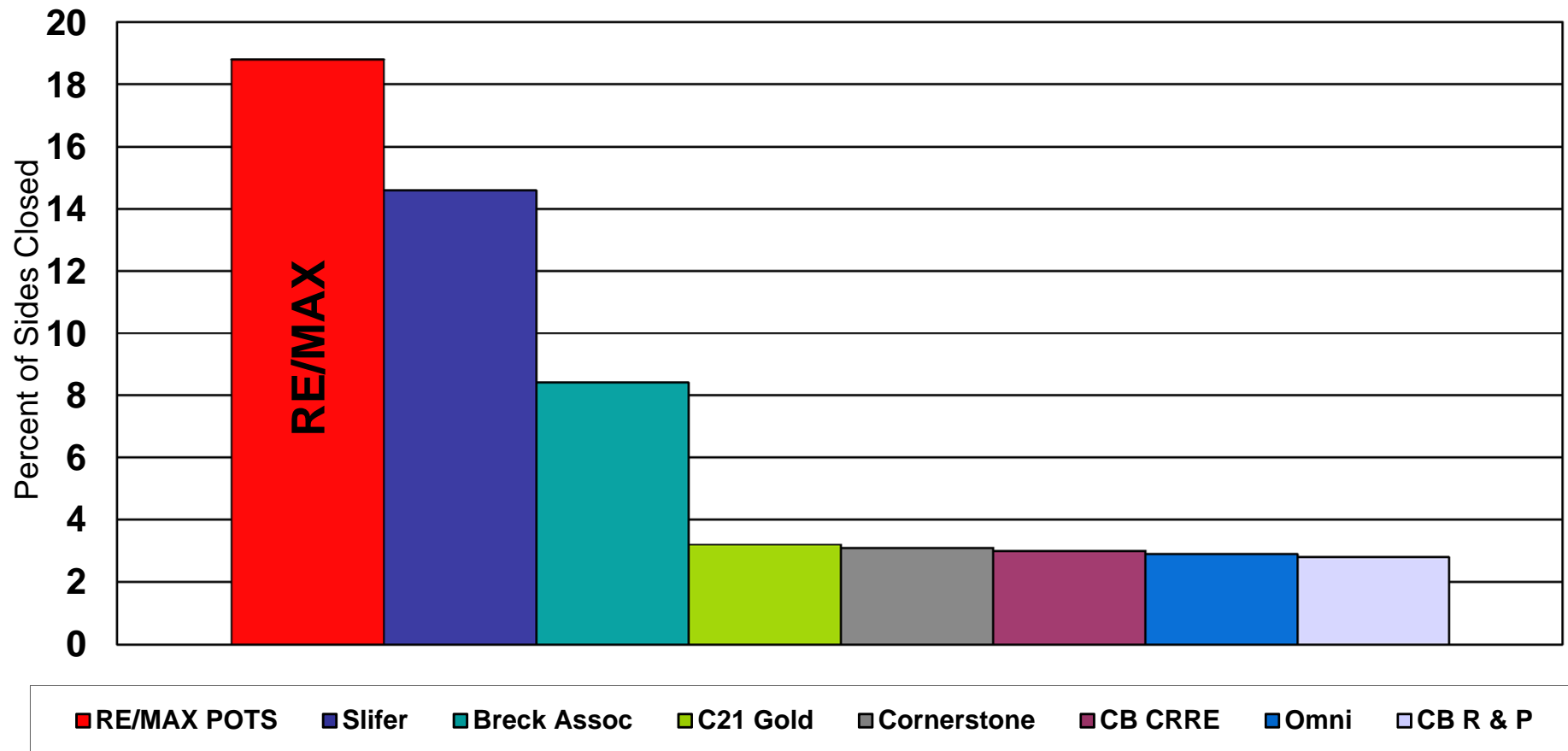
2011 Statistics

Source: SAR Sold Data

2011 Market Penetration

Summit Association Sales: Summit County Only

(Percent of Total Sides Closed)



Real Estate Firms



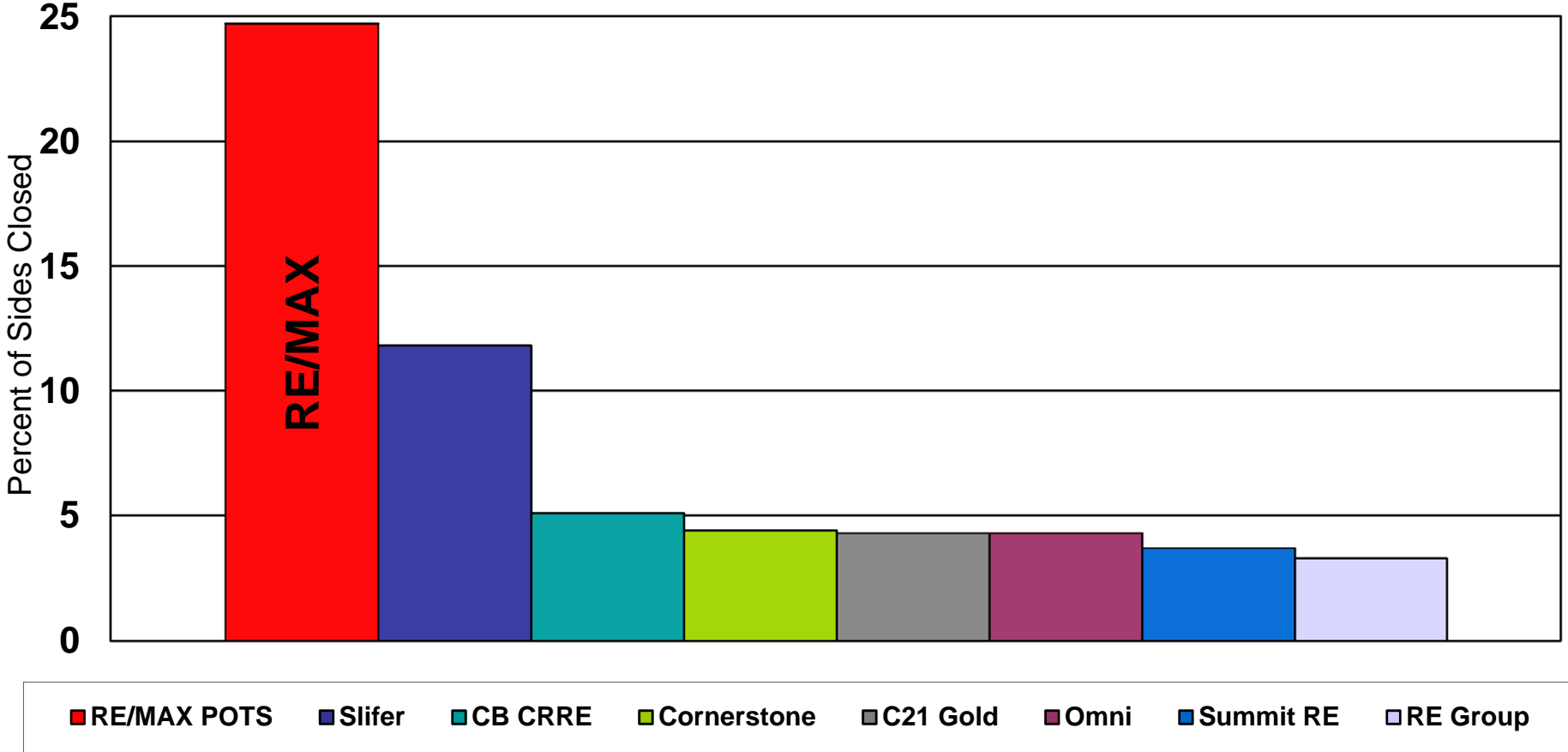
2011 Statistics

Source: SAR Sold Data

2011 Market Penetration

Summit Association Sales: North End of Summit County

Copper, Dillon, Summit Cove, Frisco, Keystone, Wildernest, Silverthorne
(Percent of Total Sides Closed)



2011 Statistics

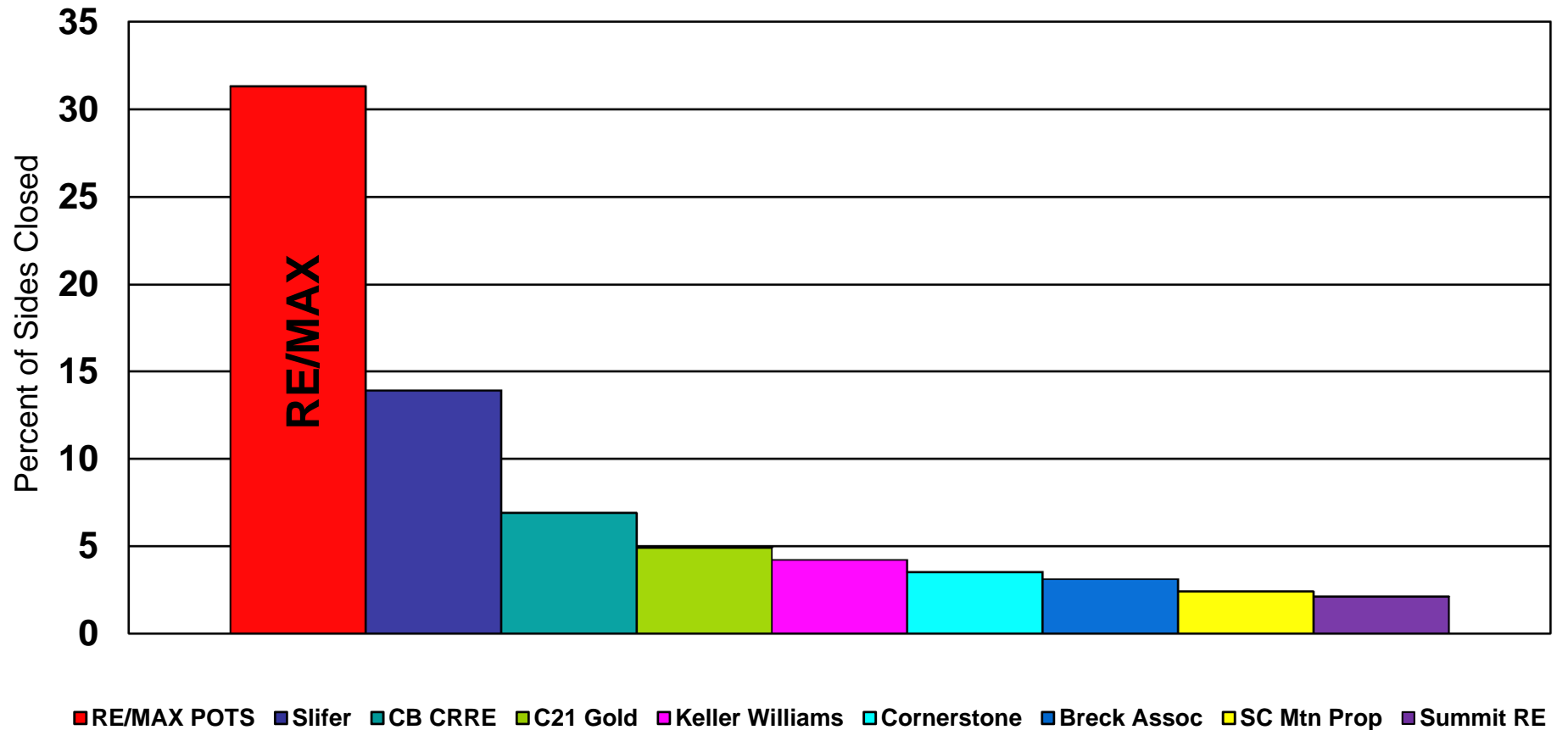
Real Estate Firms

Source: SAR Sold Data

2011 Market Penetration

Summit Association Sales: Frisco

(Percent of Total Sides Closed)



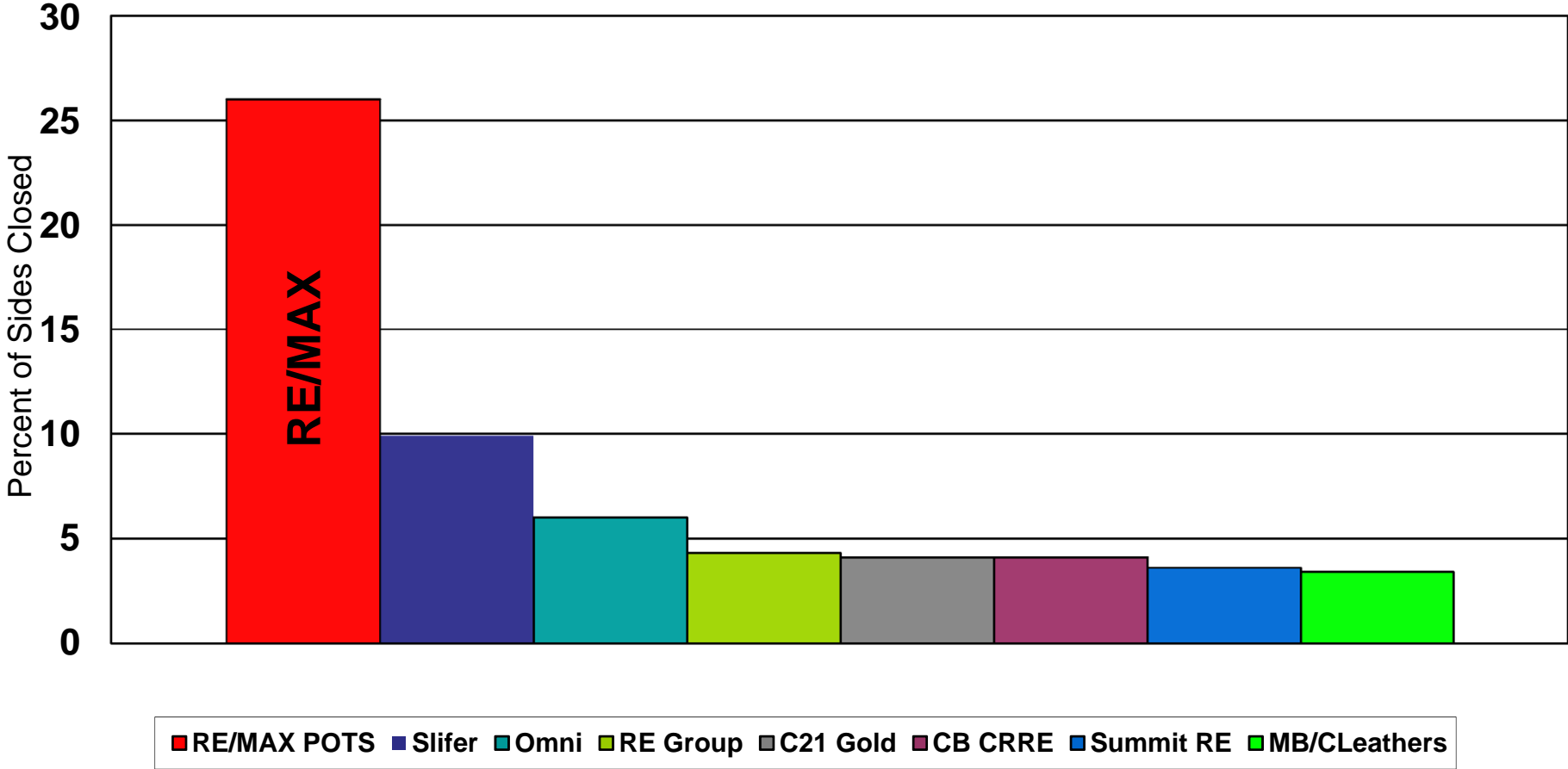
2011 Statistics

Real Estate Firms

Source: SAR Sold Data

2011 Market Penetration

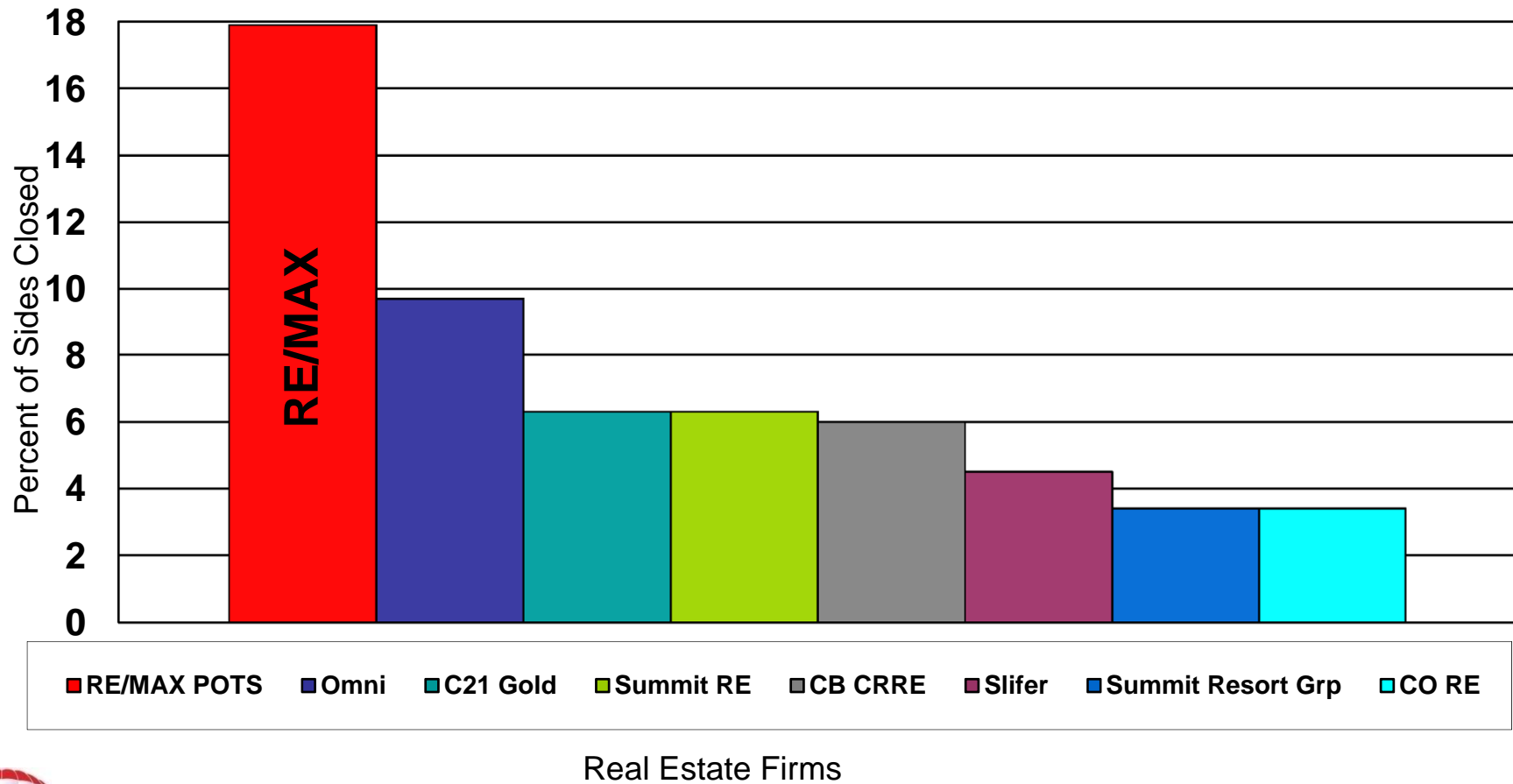
Summit Association Sales: Silverthorne, Wilderrest (Percent of Total Sides Closed)



2011 Market Penetration

Summit Association Sales: Dillon, Summit Cove

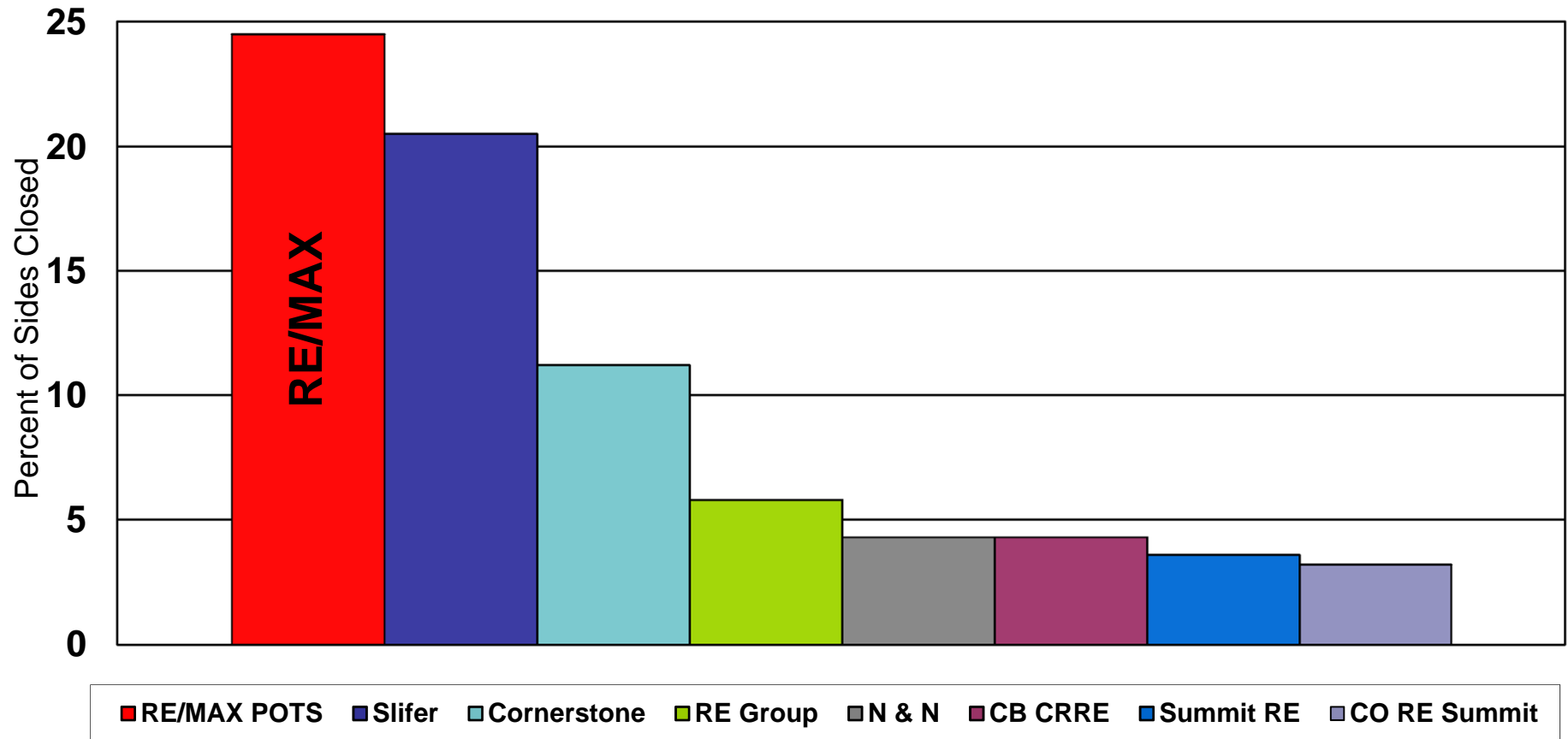
(Percent of Total Sides Closed)



2011 Market Penetration

Summit Association Sales: Keystone

(Percent of Total Sides Closed)



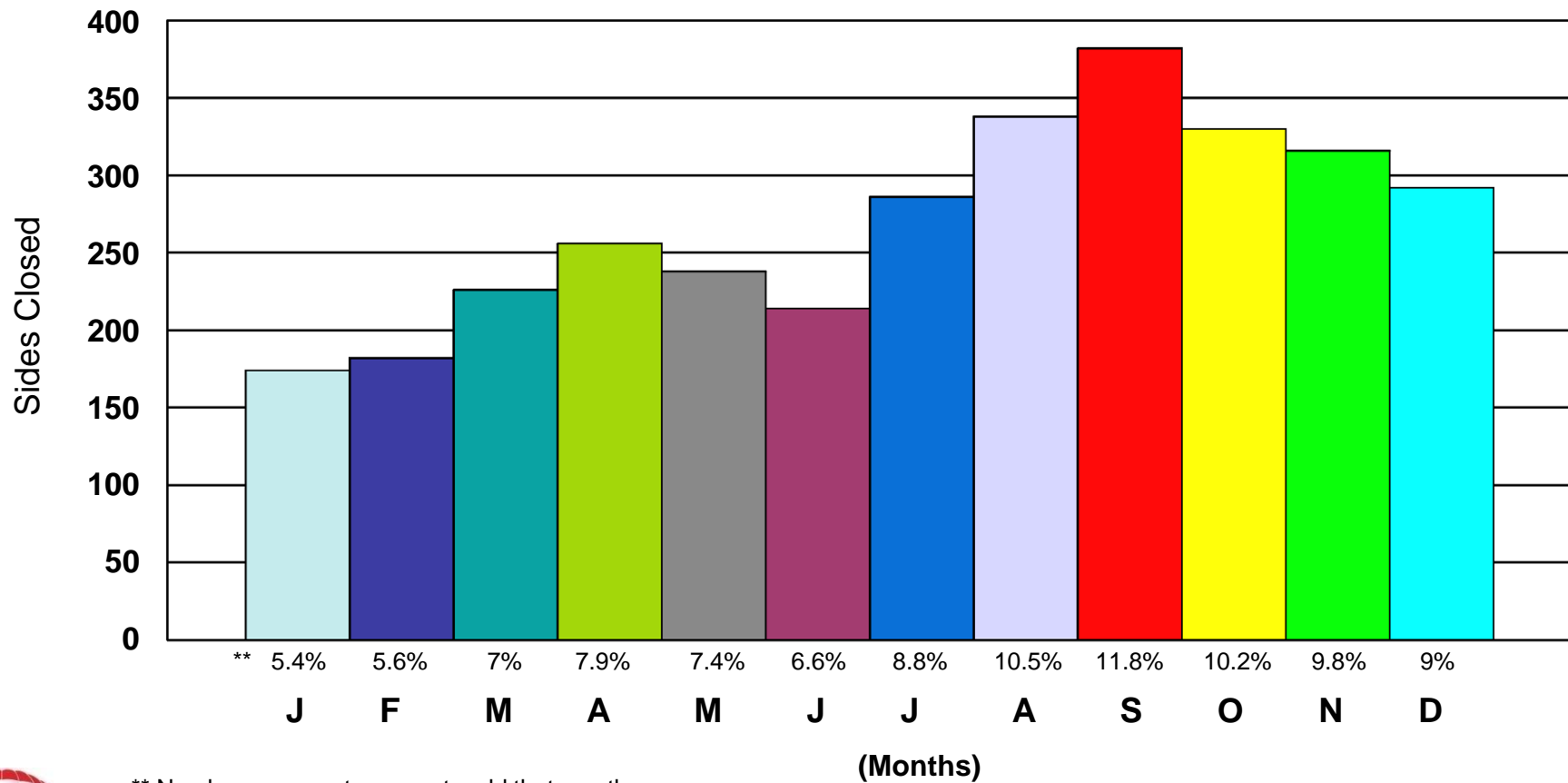
2011 Statistics

Real Estate Firms

Source: SAR Sold Data

2011 Sales Distribution by Month

Summit Association Sales, All Areas (Sides Closed)



** Number represents percent sold that month



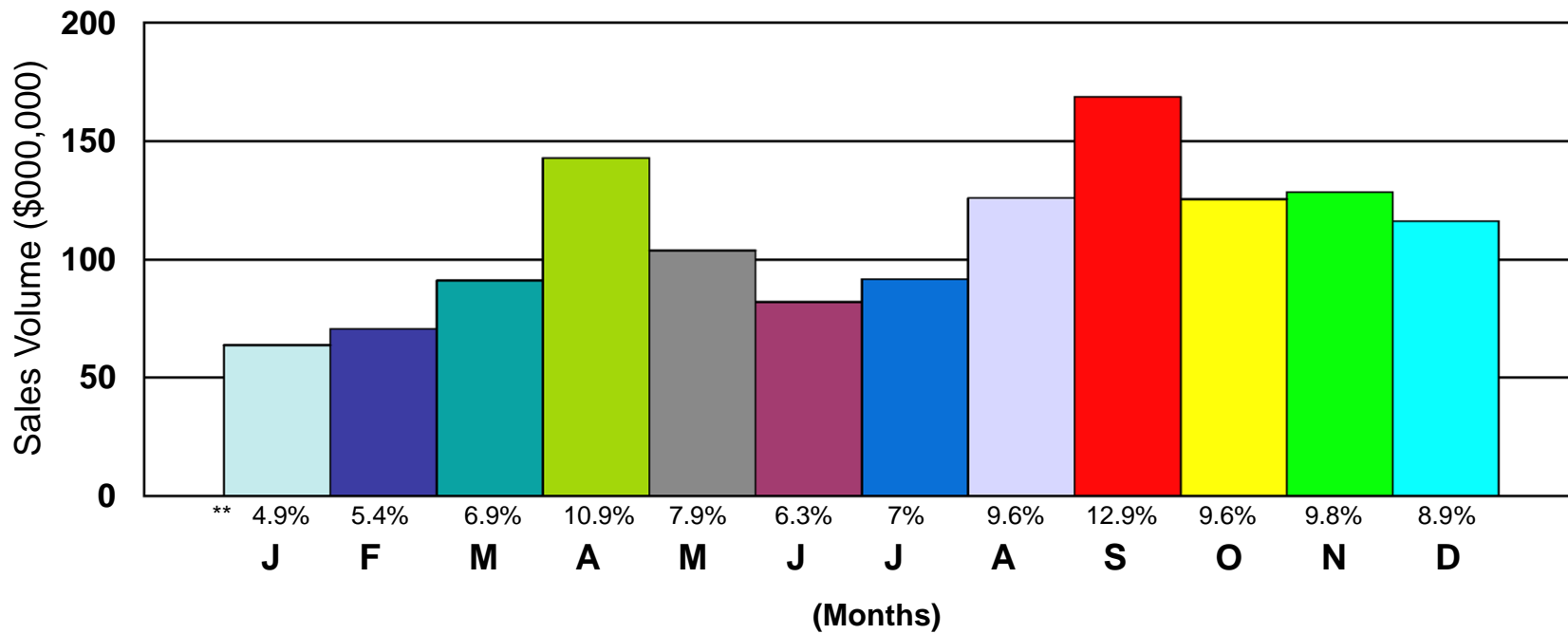
2011 Statistics

Source: SAR Sold Data

2011 Sales Distribution by Month

Summit Association Sales, All Areas

(Volume Closed, in Millions)



** Number represents percent sold that month



2011 Statistics

Source: SAR Sold Data