

Market Summary Comparison 2012 vs 2011

Source: 2012/2011 MLS Sold Data

2012 vs 2011 Percent of Market (Sales Volume)		
Market Area	'11	'12
All Areas	100%	100%
Summit County	92%	92%
Breckenridge	50%	48%
Dillon, Silverthorne, Summit Cove, Wilderndest	21%	21%
Frisco, Copper Mtn	13%	12%
Keystone	9%	11%
Park County	6%	6%

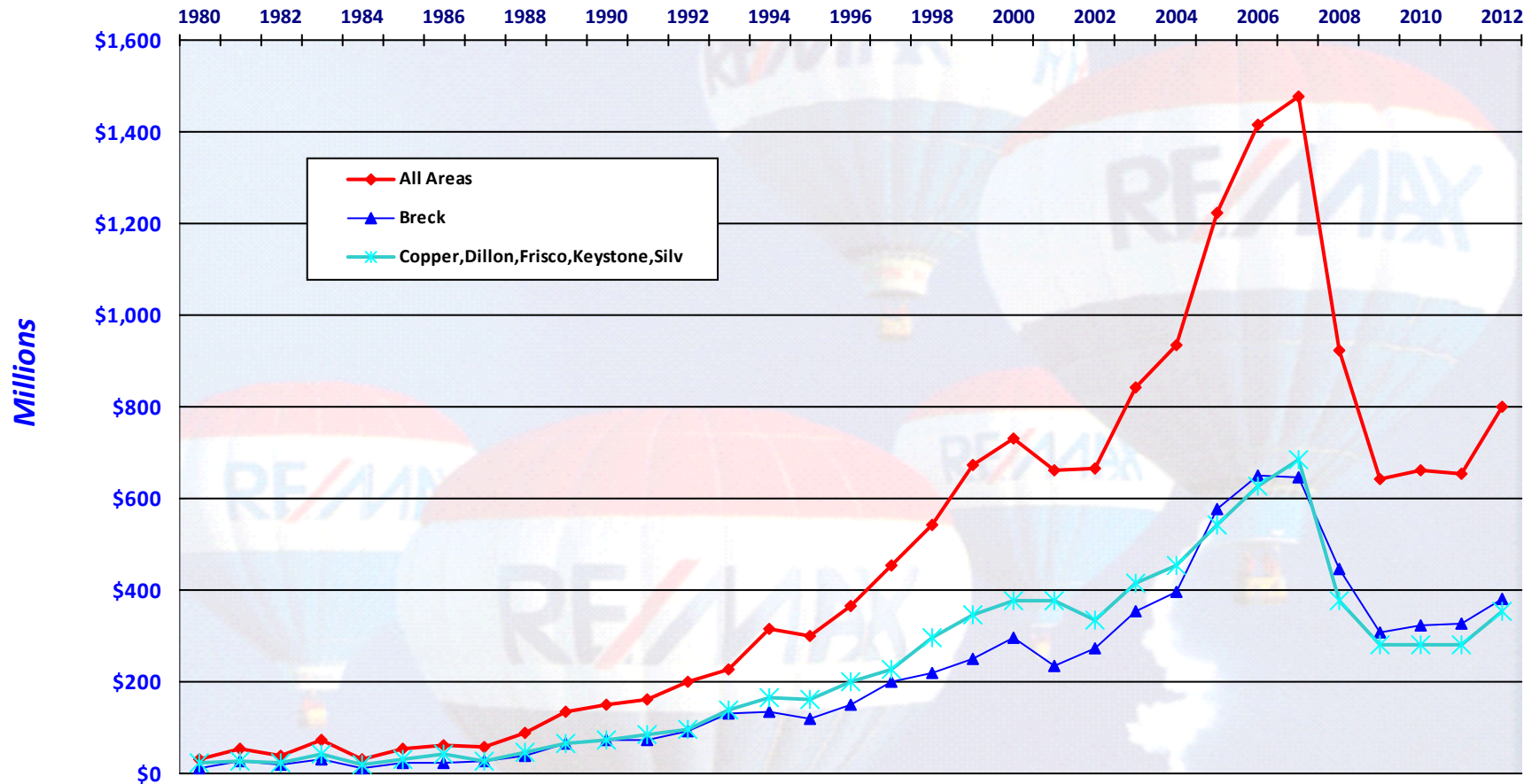
2012 vs 2011 Percent Difference			
Market Area	Sides Sold	Sold Volume	Average Price
All Areas	19.2%	22.1%	2.5%
Summit County	20.2%	21%	.7%
Breckenridge	12.3%	16.2%	3.5%
Dillon, Silverthorne Summit Cove, Wilderndest	20.8%	25%	3.5%
Frisco, Copper Mtn	21%	12.1%	(7.4%)
Keystone	49.6%	51.4%	1.2%
Park County	10.3%	24.1%	12.6%

	Sides Sold*	Volume Sold*	Average Price
2011 MLS Totals	1617	\$655,252,370	\$405,227
2012 MLS Totals	1927	\$800,334,914	\$415,327

*Sides/Volume Sold are **Listing side only**



Sales Volume Comparison Summit Association Sales 1980—2012

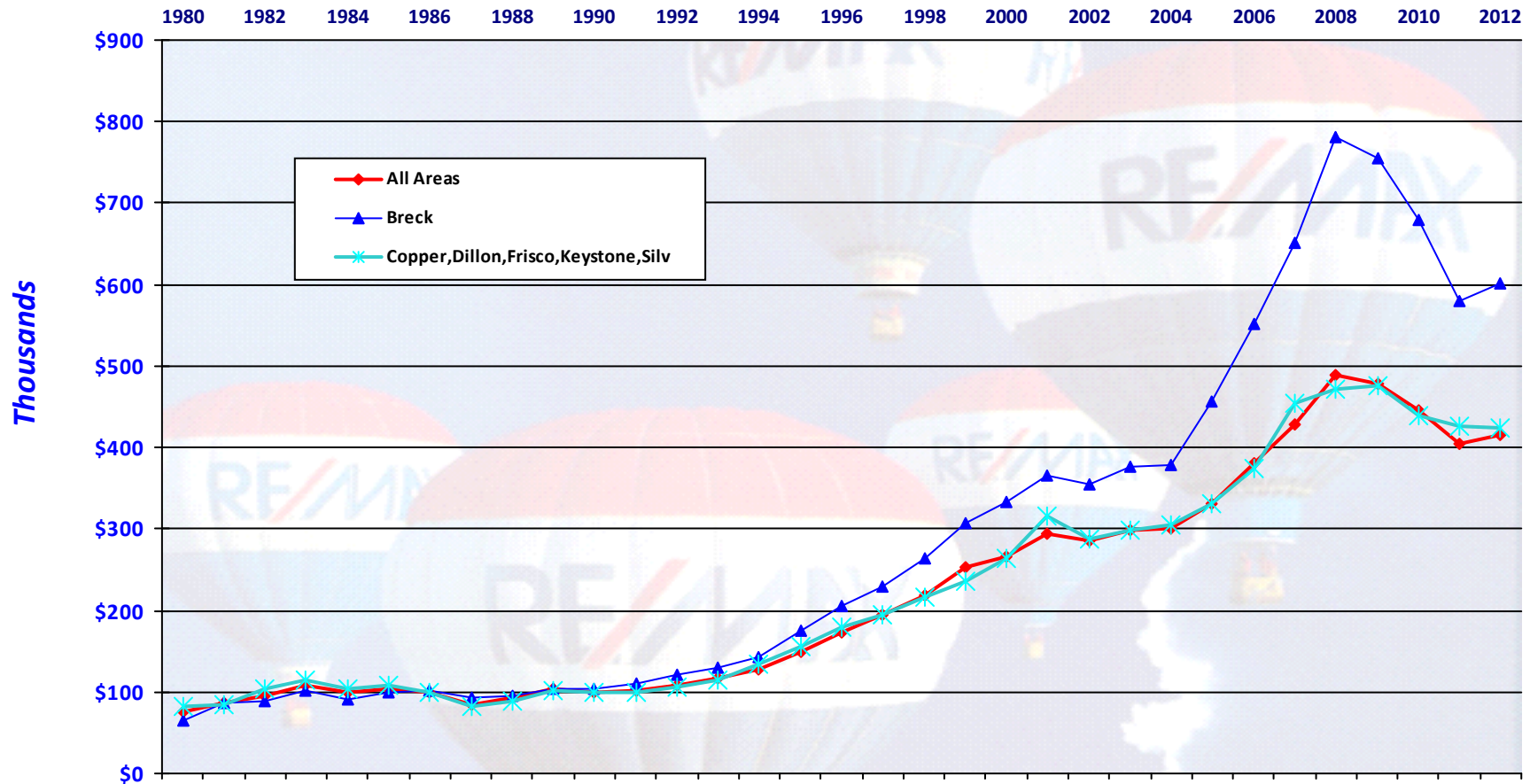


3 Office Locations in Summit County, CO: Frisko: 305 E Main Street (970) 668-5300. Keystone: 135 Dercum Drive, Suite U6 (970) 513-0404 and Breckenridge: 220 S Main Street (970) 453-7000 . On the Web at www.ColoradoMtnProperties.com

*Data Source: Summit Association of Realtors Multiple Listing Service Data. **The information contained herein is based on information provided by others. Accordingly, we make no guarantee of its accuracy and suggest you make an independent inquiry of any matters you regard as important. **



Average Price Per Sale Summit Association Sales 1980—2012

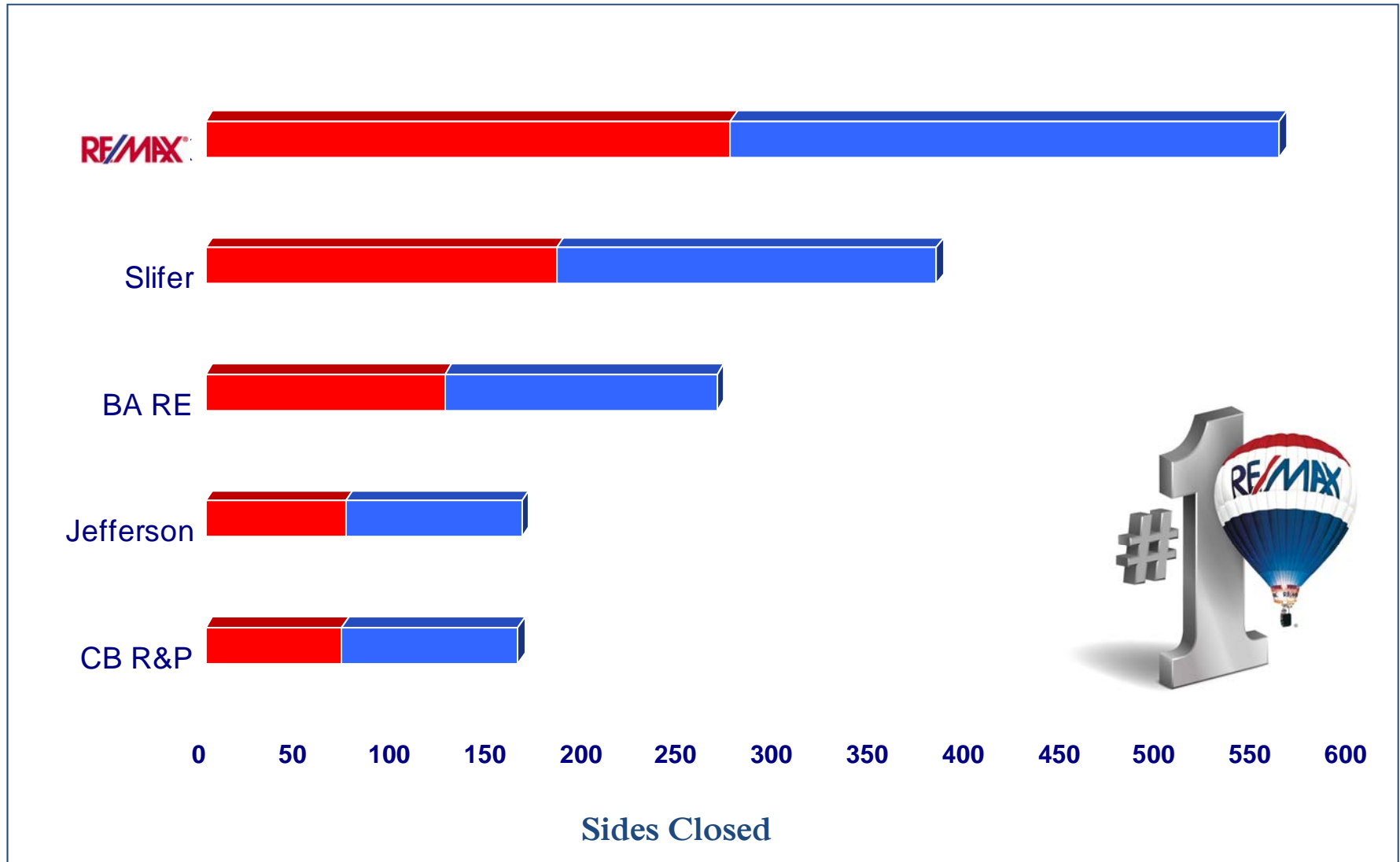


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2012 Summit Association Market Penetration

Sides Closed - ALL AREAS

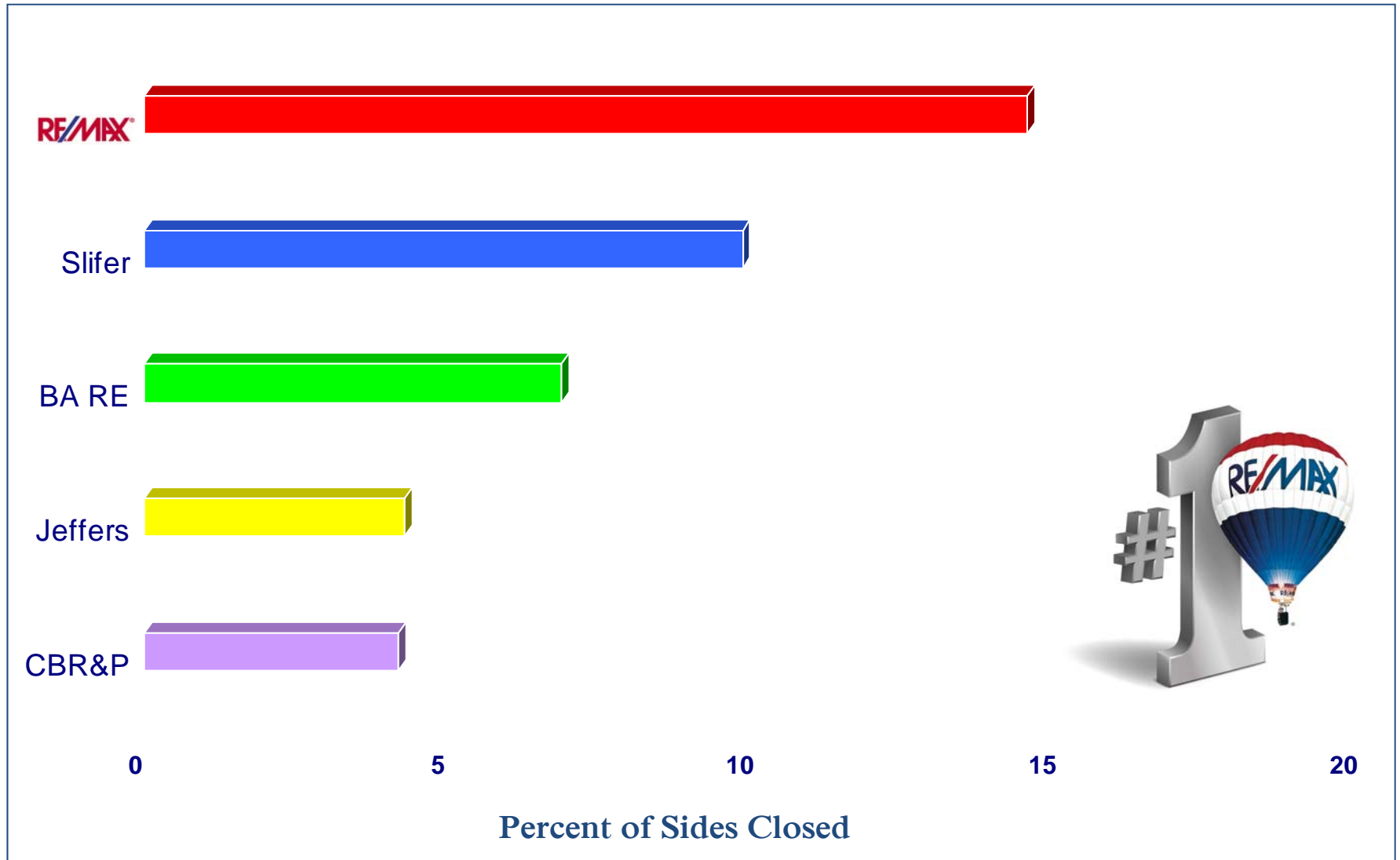


 Buyer Closings  Seller Closings

Source: SAR Data. Results are the combined efforts of all RPOTS offices

2012 Summit Association Market Penetration

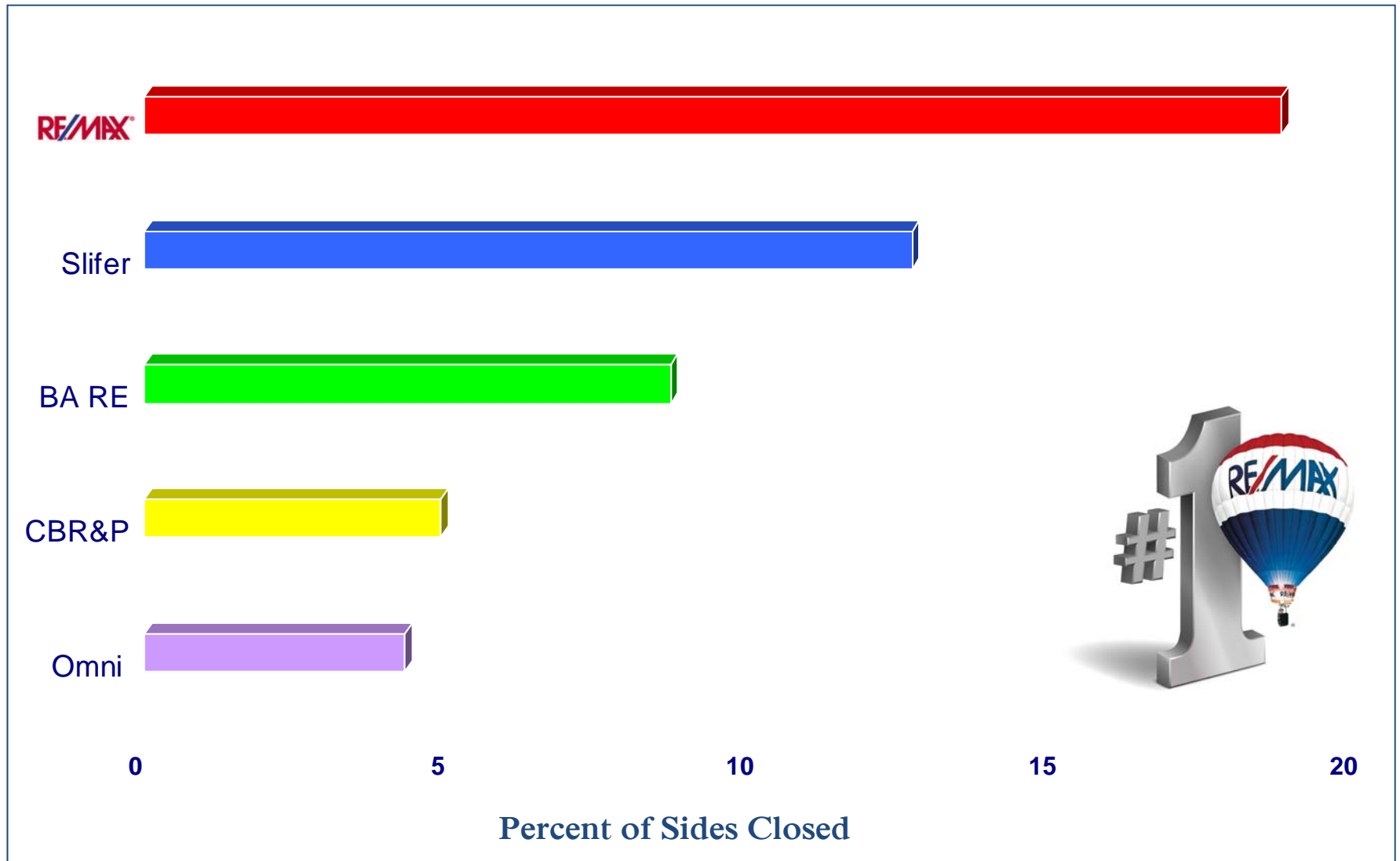
Percent of Sides Closed - ALL AREAS



Source: SAR Data. Results are the combined efforts of all RPOTS offices

2012 Summit Association Market Penetration

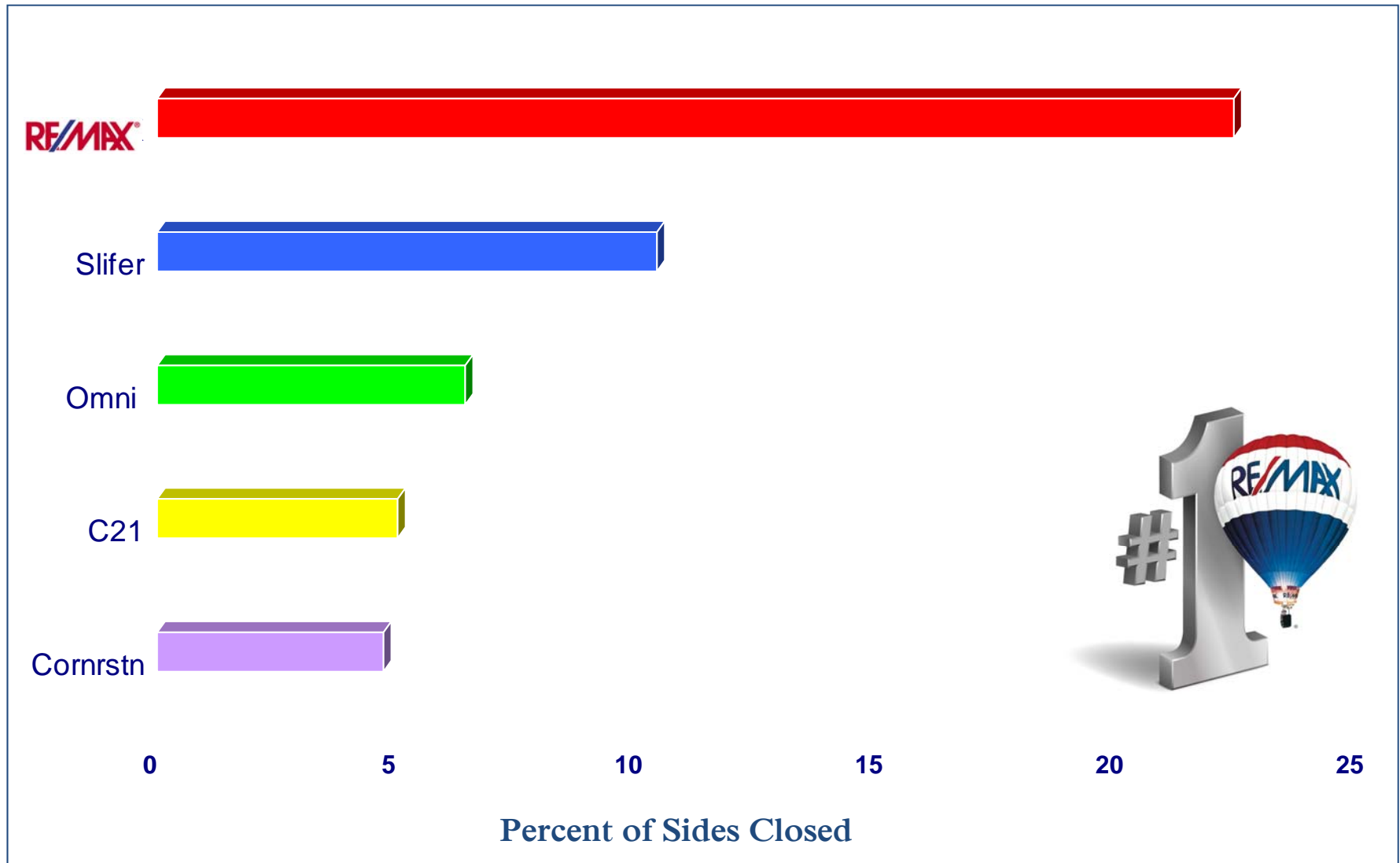
Percent of Sides Closed - SUMMIT CO ONLY



Source: SAR Data. Results are the combined efforts of all RPOTS offices

2012 Summit Association Market Penetration

Percent of Sides Closed - NORTH END OF SUMMIT CO*

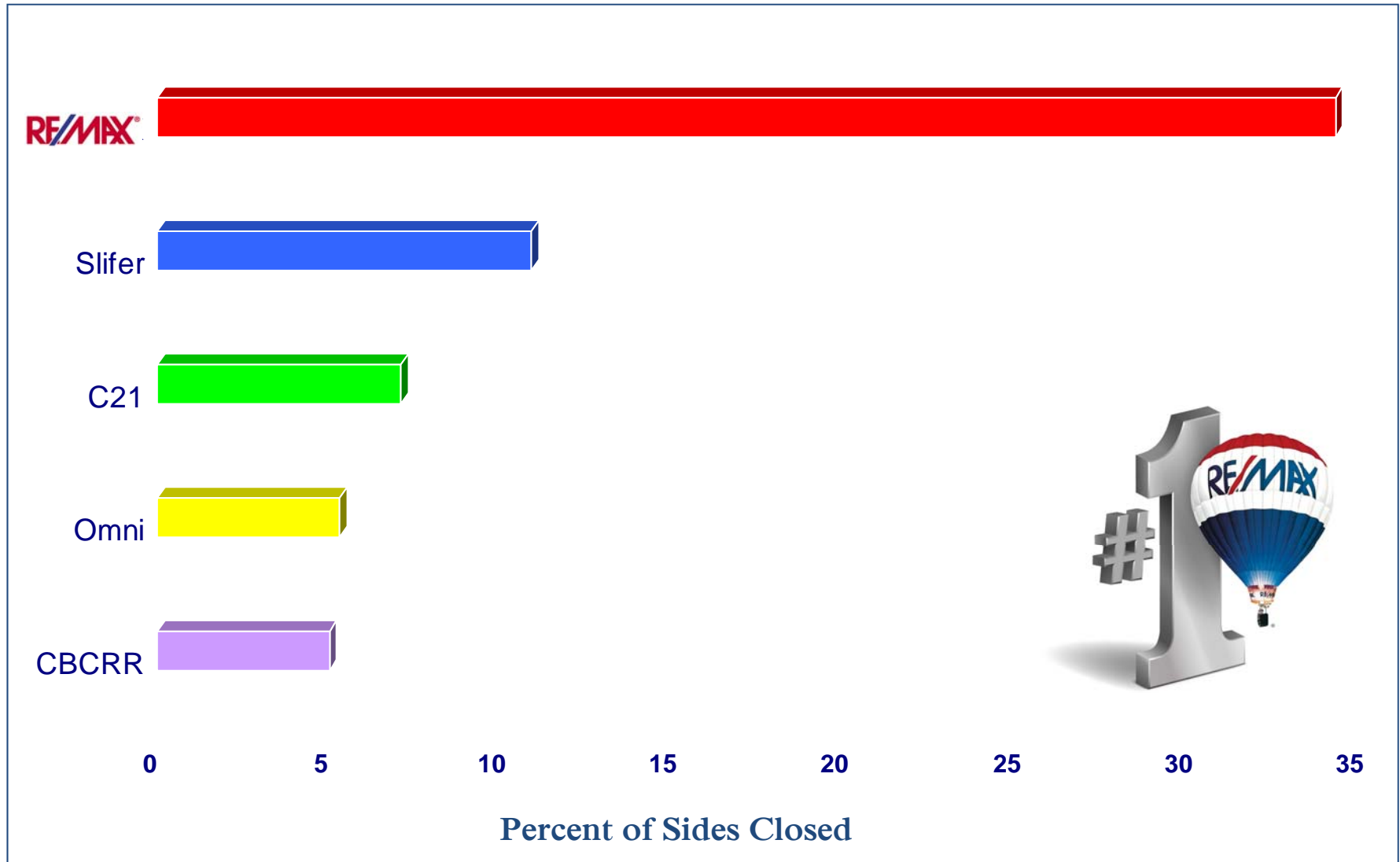


* Copper, Dillon, Summit Cove, Frisco, Keystone, Wilderndest, Silverthorne

Source: SAR Data. Results are the combined efforts of all RPOTS offices

2012 Summit Association Market Penetration

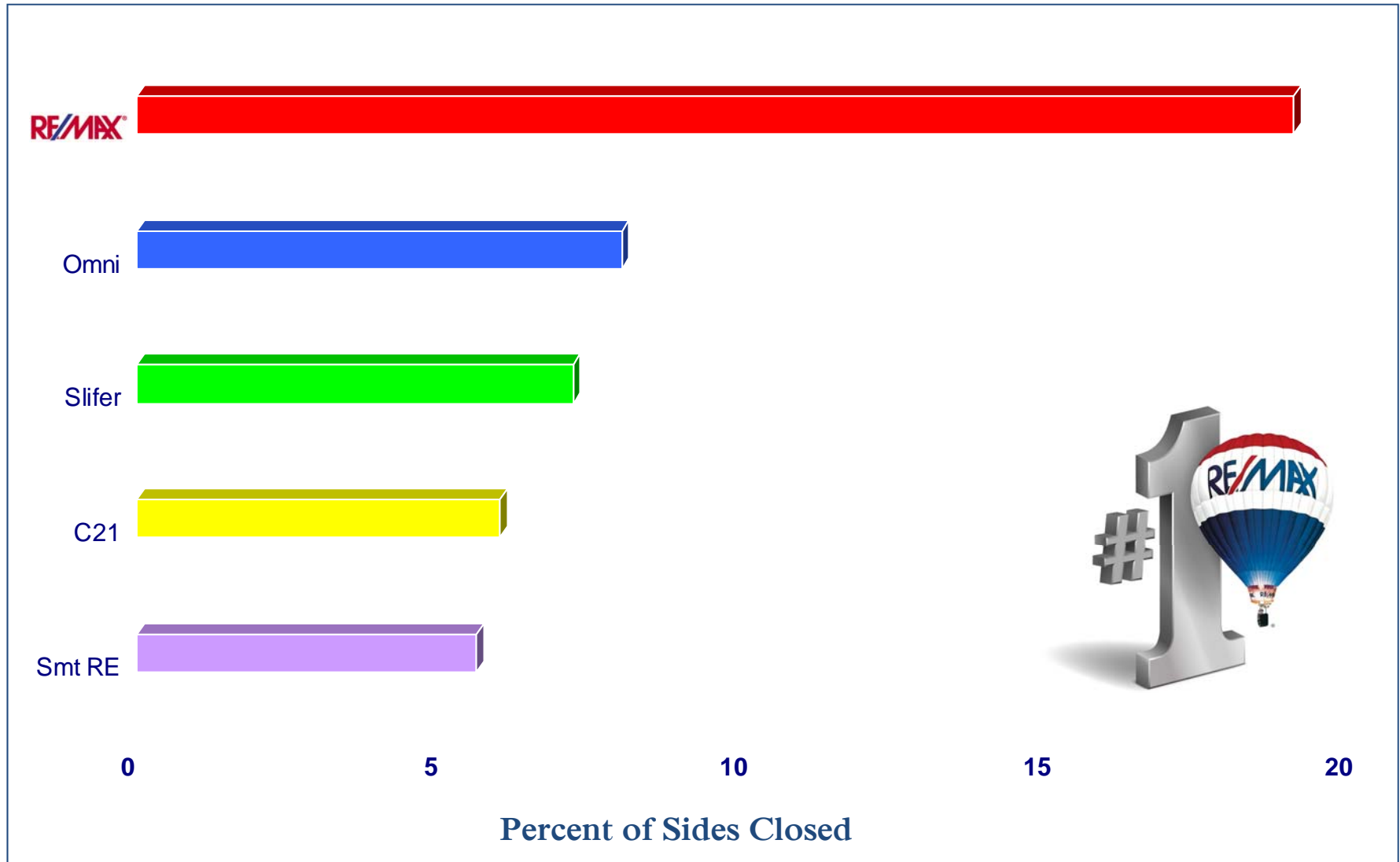
Percent of Sides Closed - FRISCO



Source: SAR Data. Results are the combined efforts of all RPOTS offices

2012 Summit Association Market Penetration

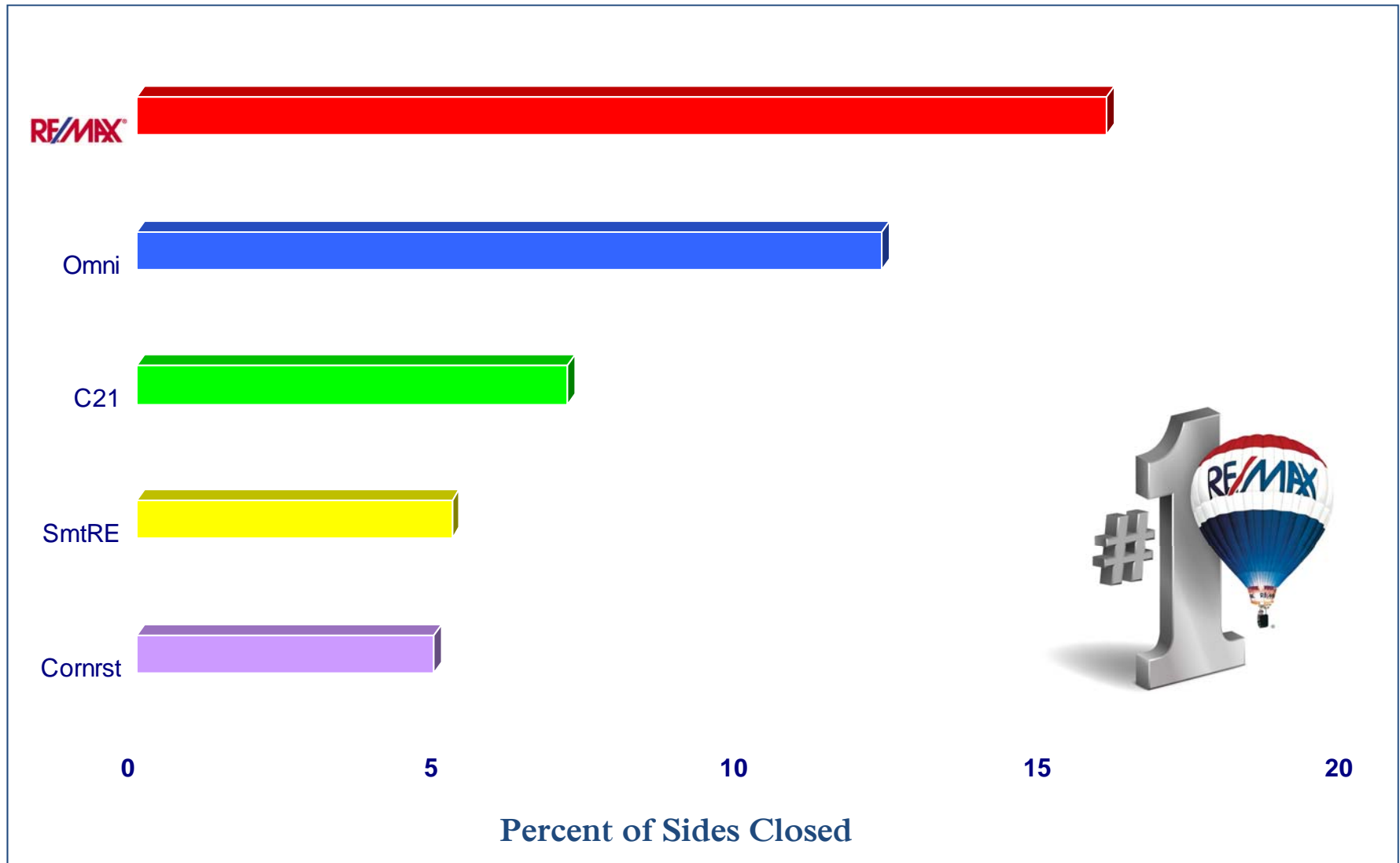
Percent of Sides Closed - SILVERTHORNE/WILDERNEST



Source: SAR Data. Results are the combined efforts of all RPOTS offices

2012 Summit Association Market Penetration

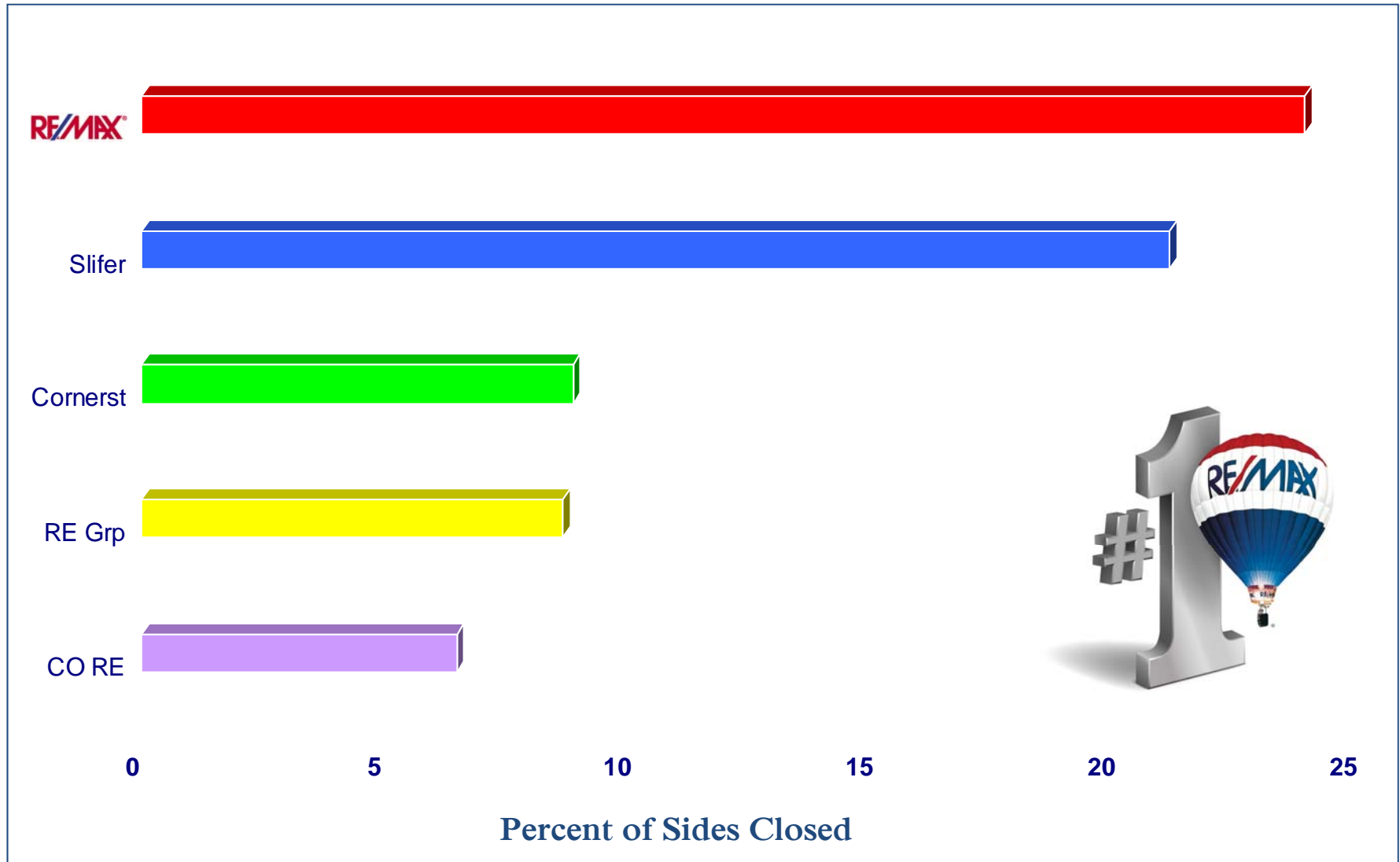
Percent of Sides Closed - DILLON/SUMMIT COVE



Source: SAR Data. Results are the combined efforts of all RPOTS offices

2012 Summit Association Market Penetration

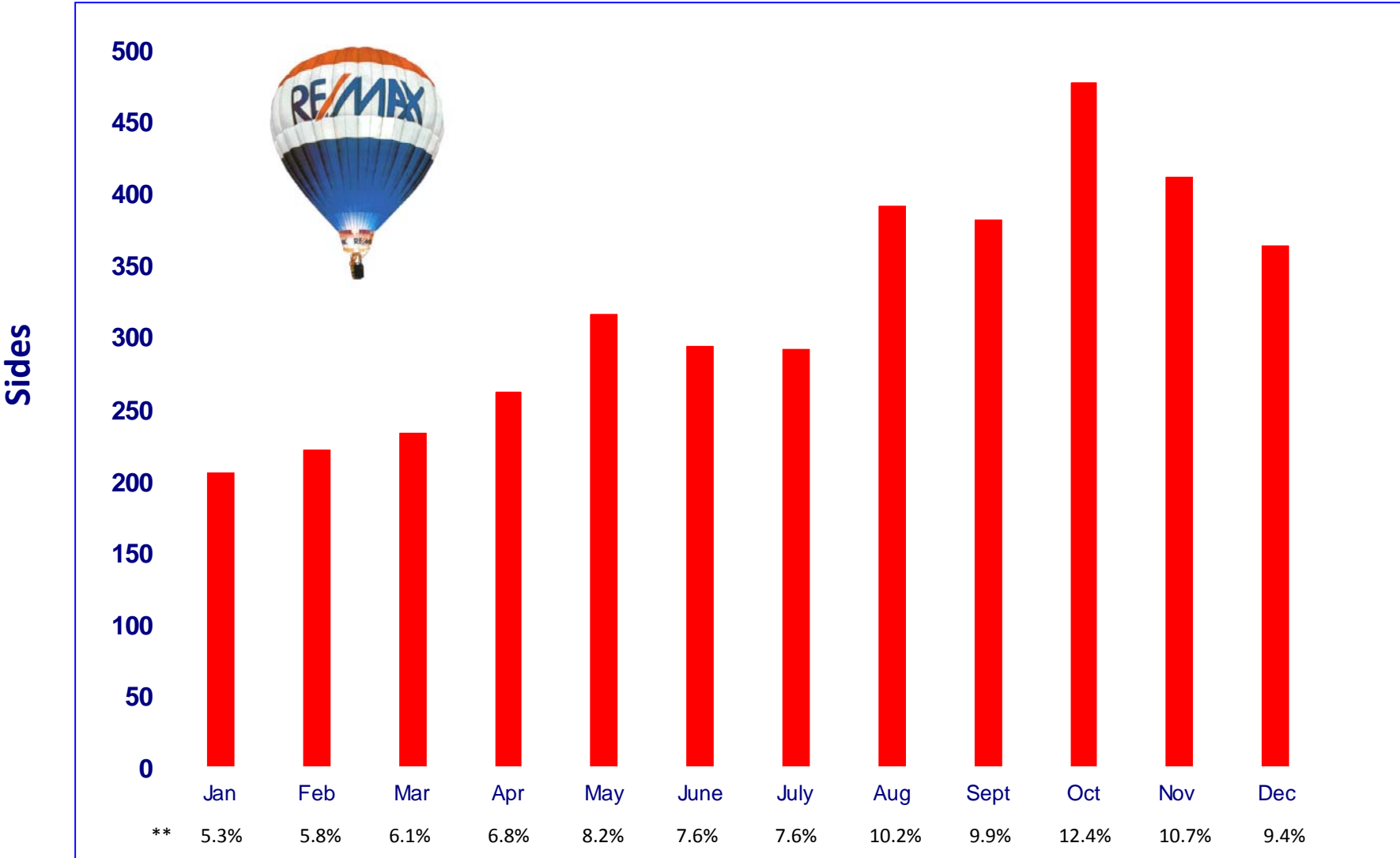
Percent of Sides Closed - KEYSTONE



Source: SAR Data. Results are the combined efforts of all RPOTS offices

2012 Sales Distribution by Month

Summit Association Sales, All Areas (*Sides Closed*)

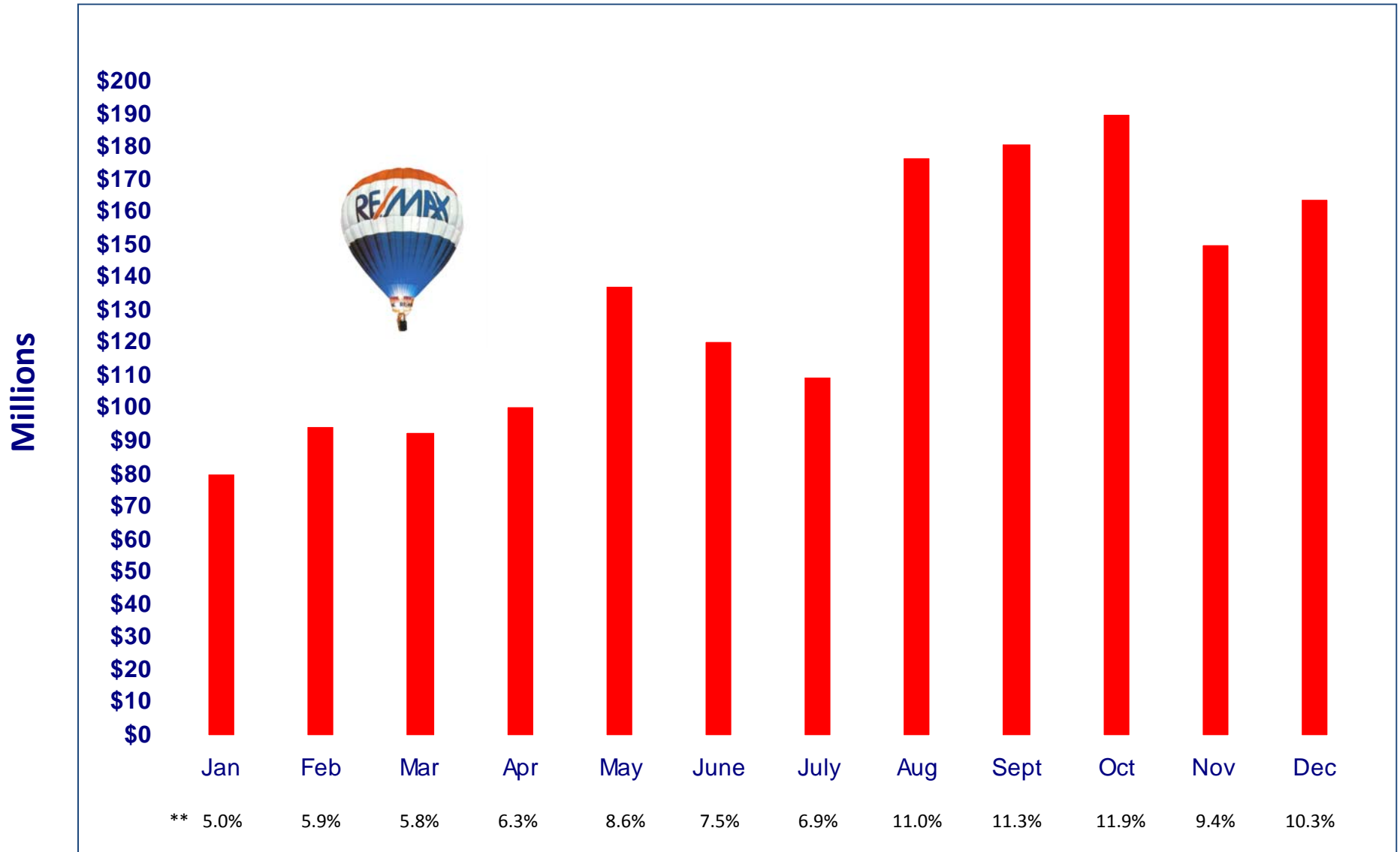


** Number is percent sold that month

Source: SAR Data

2012 Sales Distribution by Month

Summit Association Sales, All Areas (*Volume Closed*)



** Number is percent sold that month

Source: SAR Data